Al-Powered Trading, Algorithmic Collusion, and Price Efficiency

Speaker: Winston W. Dou

University of Pennsylvania and NBER

BIS Meeting of the CCA Consultative Group of Directors of Financial Stability

June, 2025



What is "AI-powered trading?"

Al-powered trading:

Algorithmic trading system + reinforcement-learning ("RL") algorithms

RL algo is a key approach of AI, and serves as the backbone of "AlphaGo"



Note: # possible legal moves ($\approx 10^{170}$) \gg # atoms in the universe ($\approx 10^{80}$)

Capacity of RL-backed AI algos \gg human cognitive capacity for specific tasks



Rise of AI-powered trading in financial markets

SEC approved Nasdaq's AI trading system

- Using RL algos to facilitate AI trading

Other examples on AI trading execution:

- FX digital trading platforms (e.g., MetaTrader)
- RL-powered trading firms (e.g., XTX Markets, Kavout)
- Crypto trading platforms



Al pricing algos in e-commerce, gasoline, and housing rental markets

- "Al collusion" has emerged as a new potential antitrust challenge
- <u>Definition</u>: Autonomous self-interested algos learn to achieve and maintain coordination without agreement, communication, or even intention
- Lawsuits were filed, and congress was urged to reform Antitrust Law



Rise of AI-powered trading in financial markets

SEC approved Nasdaq's AI trading system

- Using RL algos to facilitate AI trading

Other examples on AI trading execution:

- FX digital trading platforms (e.g., MetaTrader)
- RL-powered trading firms (e.g., XTX Markets, Kavout)
- Crypto trading platforms



Al pricing algos in e-commerce, gasoline, and housing rental markets

- "Al collusion" has emerged as a new potential antitrust challenge
- <u>Definition</u>: Autonomous self-interested algos learn to achieve and maintain coordination without agreement, communication, or even intention
- Lawsuits were filed, and congress was urged to reform Antitrust Law



Risk of AI-driven market manipulation

SEC Chair, Gary Gensler, has warned that

"Financial market instability, or even a financial crisis, caused by AI is nearly unavoidable without regulation.

"Even if the humans aren't talking, the machines will start to have a sense of cooperation. We've already seen this in high-frequency trading."



Why is AI collusion particularly challenging for regulators?

Al collusion falls outside the scope of existing antitrust enforcement frameworks, which focus on

- The detection of explicit communication or evidence of shared intent

This is emphasized by legal and economic studies (e.g., Harrington, 2018; Massarotto, 2025)

- The prevailing view: communication is vital for humans to sustain collusion

This is supported by many case studies and experimental research on human tacit collusion



Risk of AI-driven market manipulation

SEC Chair, Gary Gensler, has warned that

"Financial market instability, or even a financial crisis, caused by AI is nearly unavoidable without regulation.

"Even if the humans aren't talking, the machines will start to have a sense of cooperation. We've already seen this in high-frequency trading."



Why is AI collusion particularly challenging for regulators?

Al collusion falls outside the scope of existing antitrust enforcement frameworks, which focus on

- The detection of explicit communication or evidence of shared intent

This is emphasized by legal and economic studies (e.g., Harrington, 2018; Massarotto, 2025)

- The prevailing view: communication is vital for humans to sustain collusion

This is supported by many case studies and experimental research on human tacit collusion Wharton

Legal gap is particularly salient in financial markets

Financial markets differ from product markets in their role in the economy:

- They serve as a mechanism for aggregating information
- They facilitate price discovery, with market makers playing a central role
- They can be a source of systemic risk due to financial market instability

The boundary between illegal and lawful communication is often difficult to define or detect in financial markets:

- Illegal communication used to facilitate market manipulation
- Lawful communication used to enhance financial market stability

Question:

Is AI collusion without communication a blessing or a deeper sin?



Legal gap is particularly salient in financial markets

Financial markets differ from product markets in their role in the economy:

- They serve as a mechanism for aggregating information
- They facilitate price discovery, with market makers playing a central role
- They can be a source of systemic risk due to financial market instability

The boundary between illegal and lawful communication is often difficult to define or detect in financial markets:

- Illegal communication used to facilitate market manipulation
- Lawful communication used to enhance financial market stability

Question:

Is AI collusion without communication a blessing or a deeper sin?



Legal gap is particularly salient in financial markets

Financial markets differ from product markets in their role in the economy:

- They serve as a mechanism for aggregating information
- They facilitate price discovery, with market makers playing a central role
- They can be a source of systemic risk due to financial market instability

The boundary between illegal and lawful communication is often difficult to define or detect in financial markets:

- Illegal communication used to facilitate market manipulation
- Lawful communication used to enhance financial market stability

Question:

Is AI collusion without communication a blessing or a deeper sin?



Impact of AI collusion on financial market stability

A blessing:

- Al arbitrageurs' collusion $\uparrow \ \Rightarrow \$ The risk of bubbles and crashes \downarrow
- Al funders' collusion $\uparrow \Rightarrow$ Funding liquidity risk \downarrow (e.g., the risk of runs \downarrow)

A deeper sin:

...

- Al speculators' collusion $\uparrow \Rightarrow$ The risk of bubbles and crashes \uparrow
- Al speculators' collusion $\uparrow \Rightarrow$ Market liquidity \downarrow , funding liquidity risk \uparrow

Dou_Goldstein_Ji (2025): "Al collusion" can robustly arise through two distinct mechanisms, undermining competition and market liquidity

Market liquidity ↓



Impact of AI collusion on financial market stability

A blessing:

- Al arbitrageurs' collusion $\uparrow \ \Rightarrow \$ The risk of bubbles and crashes \downarrow
- Al funders' collusion $\uparrow \Rightarrow$ Funding liquidity risk \downarrow (e.g., the risk of runs \downarrow)

A deeper sin:

...

- Al speculators' collusion $\uparrow \ \Rightarrow \$ The risk of bubbles and crashes \uparrow
- Al speculators' collusion $\uparrow \Rightarrow$ Market liquidity \downarrow , funding liquidity risk \uparrow

Dou_Goldstein_Ji (2025): "Al collusion" can robustly arise through two distinct mechanisms, undermining competition and market liquidity

Market liquidity ↓

- ...

Impact of AI collusion on financial market stability

A blessing:

- Al arbitrageurs' collusion $\uparrow \ \Rightarrow \$ The risk of bubbles and crashes \downarrow
- Al funders' collusion $\uparrow \Rightarrow$ Funding liquidity risk \downarrow (e.g., the risk of runs \downarrow)

A deeper sin:

- ...

- ...

- Al speculators' collusion $\uparrow \ \Rightarrow \$ The risk of bubbles and crashes \uparrow
- Al speculators' collusion $\uparrow \Rightarrow$ Market liquidity \downarrow , funding liquidity risk \uparrow

Dou_Goldstein_Ji (2025): "Al collusion" can robustly arise through two distinct mechanisms, undermining competition and market liquidity

Market liquidity ↓

Liquidity feedback loop

Funding liquidity $\downarrow \implies$ financial instability \uparrow



Two algorithmic mechanisms & their impact

"Al collusion" emerges without communication or intended codes

- Through price-trigger strategies (artificial "intelligence")
- Through over-pruning bias in learning (artificial "stupidity")



Insights & policy implications

An urgent need to study the algorithmic behavior (or "psychology") of machines (Goldstein_Spatt_Ye, 2021)

- Unlike humans, whose decisions reflect logic, emotion, and higher beliefs
- Al relies on pattern recognition and advanced optimization capabilities
- Existing frameworks grounded in human behavior are insufficient for analyzing AI equilibrium

Novel insights that lie outside established paradigms:

- Al \Rightarrow behavior that resembles logical thinking and strategic reasoning
- \cdot Al \Rightarrow behavioral distortions distinct from human biases

Regulatory challenges: Restricting algo complexity or memory capacity

- It may help deter price-trigger AI collusion

- It can unintentionally reinforce over-pruning bias AI collusion Wharton

Insights & policy implications

An urgent need to study the algorithmic behavior (or "psychology") of machines (Goldstein_Spatt_Ye, 2021)

- Unlike humans, whose decisions reflect logic, emotion, and higher beliefs
- Al relies on pattern recognition and advanced optimization capabilities
- Existing frameworks grounded in human behavior are insufficient for analyzing AI equilibrium

Novel insights that lie outside established paradigms:

- Al \Rightarrow behavior that resembles logical thinking and strategic reasoning
- Al \Rightarrow behavioral distortions distinct from human biases

Regulatory challenges: Restricting algo complexity or memory capacity

- It may help deter price-trigger AI collusion

- It can unintentionally reinforce over-pruning bias AI collusion Wharton

Insights & policy implications

An urgent need to study the algorithmic behavior (or "psychology") of machines (Goldstein_Spatt_Ye, 2021)

- Unlike humans, whose decisions reflect logic, emotion, and higher beliefs
- Al relies on pattern recognition and advanced optimization capabilities
- Existing frameworks grounded in human behavior are insufficient for analyzing AI equilibrium

Novel insights that lie outside established paradigms:

- Al \Rightarrow behavior that resembles logical thinking and strategic reasoning
- Al \Rightarrow behavioral distortions distinct from human biases

Regulatory challenges: Restricting algo complexity or memory capacity

- It may help deter price-trigger AI collusion
- It can unintentionally reinforce over-pruning bias AI collusion